

Kamil Jedynak

mobile: +48 512 116 440 ■ email: kamil.jedynak@otlogistics.pl

Qualifications:

- Experience in multinational corporations in business development, management, financial analysis, sales and marketing, costs and logistics optimisation and operational restructuring.
 - Experience in the private sector (CEO and partner).
 - Practical knowledge of specifics of many branches resulting from fast learning abilities, adapting to new circumstances and open-mindedness (including energy industry, international transport, logistics, real estate).
 - Confirmed successes in developing and recovering businesses as a result of readiness to undertake challenges and goal orientation.
 - Good interpersonal skills effecting in building permanent business relations, an ability to work in a multi-cultural environment, high mobility.
 - Courses completed, among others: Business Negotiations, Finances for managers, Sales Techniques.
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Professional Experience:

OT LOGISTICS S.A.

2020 – now Vice President of the Management Board
2019 – 2020: Management Board Member
2015 – 2019: Vice Chairman of the Supervisory Board
2014 - 2015: Supervisory Board Member

2010 - 2014: **CEO – key2BIZ sp. z o.o.**

A wide range of cooperation with international and local entities in consulting mainly in logistics, real estate, advanced technologies businesses and food industry.

2007 - 2010: **CEO – EURO LOGISTICS sp. z o.o.**

Private sea and air forwarding company.

2003 - 2007: **Regional Manager – DHL GLOBAL FORWARDING**

Responsible for the south-western Polish market. Managing the operations and sales divisions

1997 - 2001: **BRITISH PETROLEUM POLAND**

Autogas Project Manager
Business Development Project Manager

Education:

1998 - Master of Arts in Economics / Cracow University of Economics / Foreign Trade

Languages: Good knowledge of English, intermediate knowledge of Russian, basic German.

Interests: Eastern cultures, travelling, photography, sailing, skiing.

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